

# Regional Head of Commercial Services

Join the brand that is transforming rural areas with ultrafast full fibre broadband. We're the team where talented people are encouraged to thrive and enhance their career.

Powered by brilliant people with bright ideas, we want to hear yours. Our success is driven by your creativity, collaboration and commitment.

In this role, you will be responsible for heading up the regional team comprising of the Regional Commercial Finance Manager and the Project Controls Manager. You will hold Regional Commercial Management responsibility for the implementation of commercial ways of working, recommending client/supply chain risk sharing and leading contract formation (typically NEC forms of contract), deploying strong post contract management resulting in prompt and fair administration.

You are ambitious, an expert in your field with the tenacity to succeed. You will be able to demonstrate the essential criteria whilst bringing your own passion and ideas. Some of the key skills you will possess are:

- Demonstrate a minimum of 5 years' experience in all aspects of large-scale commercial management, ideally in infrastructure projects
- Leadership and Management experience
- Experience of commercial management across many parts of the project lifecycle, from pre-contract through to successful contract close out
- Both the ability and experience of implementing effective cost control processes that recognise the differences between project budget performance and contract administration
- Experience of reporting, tendering, payment application management, variations, negotiation, and contract close out

You share our values. They make us who we are:

- **Find a way:** Always working together to deliver market-leading solutions and provide customer service excellence to our communities
- **Be committed:** We are all accountable for our actions and work relentlessly with our many customers to deliver on our promises
- **Do the right thing:** We always base our decisions on what we believe is fair, considerate and in the best interest of our customers and our colleagues
- **Keep it simple:** In an industry of complexity and confusion, we make things easy for everyone to understand

## Culture & benefits:

We empower people to do what they do best; fast. We want you to bring you, so we don't 'fence' anyone in to a single way of working. You will get the latest news through our staff magazine, Gigabites, and monthly company updates (food can play a major part in this!). You are living and breathing our values, so your colleagues may nominate you for our Star of the Month award. If you win you get an extra day's holiday. Like us, you probably like to get a bit social too. We have a weekly running club, Gigaclear FC plus two company socials a year, and more.

On top of this we offer great benefits such as, Study Support, Income Protection, Life Assurance, Pension and 25 days holiday (plus bank holidays).

**When you apply for this role, please access the full job description in the account registration area.**